



Volume I: Technical and Management
8 June 2011



Response to Call Order Request for Proposal NGB-EDU

GED PLUS Support Services

In accordance with FAR 52.215-1(e), this proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offeror as a result of—or in connection with—the submission of this data, the Government shall have the right to duplicate, use or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to these restrictions are contained in all sheets.



Cover Letter

8 June 2011

National Guard Bureau (NGB-AQ)
ATTN: (b) (4)
111 S. George Mason Drive, Bldg 2
Arlington, VA 22204

Subject: Response to Call Order Request for Proposal (CORP) NGB-EDU GED PLUS Support Services, dated 6 May 2011.

Dear (b) (4):

IIF Data Solutions, Inc. (IIF), in association with our teaming partners (b) (4) is pleased to submit the enclosed proposal to provide the Army National Guard with GED Plus Support Services. Our team has extensive experience and excellent past performance providing directly relevant professional support services for the Army National Guard Directorate and the National Guard throughout the 54 States and Territories.

We formally concur with the specified and other terms and conditions for this solicitation and acknowledge receipt of Questions and Answers dated 26 May 2011. Our offer is valid for a period of 90 days following submission. Please contact me directly via phone at 703.531.1180, or email at james.hesse@iifdata.com should you require additional information.

Sincerely,

James F. Hesse
Director Operations





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**Pages 5 to 77 have been withheld
in their entirety pursuant to
5 U.S.C. § 552 (b)(4)**

(Proposal - Proprietary Records)

**It is unreasonable to segregate any
portions within this record for release.**



Volume II: Price
8 June 2011



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ATTN: (b) (6)
111 S. George Mason Drive, Bldg 2
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Dear (b) (6):

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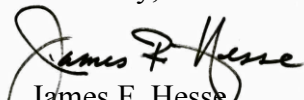

James F. Hesse
Director Operations





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1.0 Introduction to Price

IIF understands the GED Plus Call Order is planned to be awarded as a Firm Fixed Price (Fully Burdened Labor Rates), and a Cost Reimbursable (Travel/ODC Basis). Labor for GED Plus is based on the Government provided estimated level of effort for the Base Year and all Option Years for all Labor Categories.

Contractor Manpower Reporting. IIF will comply with all annual Contractor Manpower Reporting requirements at no cost to the Government.

Travel. All travel will be pre-approved by the COR and will be conducted in accordance with the JTR and FAR and invoiced and reimbursed at cost.

2.0 Labor

2.1. Labor Categories

Labor Categories and Pricing. All labor categories and discounted rates are provided from IIF Data Solutions, Inc. (IIF) NGB-EDU BPA, W9133L-08-A-0005 awarded GSA MOBIS Federal Supply Schedule (FSS) GS-10F-0171N and IT70 FSS GS-35F-0066L. IIF will ensure all personnel assigned to this contract meet or exceed the minimum education and experience for each assigned IIF MOBIS and IT70 labor category, as well as having the experience, education, qualifications and the specified skills, as detailed in PWS for each position. The table below provides a cross reference that maps the GED Plus labor categories to the IIF GSA FSS proposed labor categories.

GED Plus Labor Category	IIF GSA FSS Labor Category
Management	(b) (4)
Program Manager	
Senior Analyst Systems Manager	
Direct Ship Coordinator	
Resource Management Analyst	
IT System Analyst	
Training Systems Manager	
Instruction	
Assistant Program Manager	
Instructor	
Training Analyst	
Administrative	
Medical Administrative Assistant	
Supply Technical Specialist	

3.0 Materials/Other Direct Costs (ODCs)

All approved ODCs will be invoiced and reimbursed at Cost plus (b) (4) handling fee.



4.0 Price

4.1. Base Year – 5 July 2011 to 4 July 2012

Labor

GED Plus Support Services (Base Year)				
Labor Category	GS Equivalent	Hours	Fully Burdened Rate/Hr	Total
Management				
Program Manager (1)	GS 13	(b) (4)	(4)	(b) (4)
Senior Analyst Systems Manager	GS 11			
Direct Ship Coordinators (4)	GS 09			
Resource Management Analyst	GS 11			
IT System Analyst	GS 09			
Training Systems Manager (1)	GS 11			
Instruction				
Assistant Program Manager	GS 11	(b) (4)	(4)	(b) (4)
Instructors (16)	GS 10			
Training Analysts (2)	GS 10			
Administrative				
Medical Administration Assistant	GS 07	(b) (4)	(4)	(b) (4)
Supply Technical Specialist	GS 09			
Labor Total (29.5 FTEs)				
			ODCs	(b) (4)
			Travel (Estimate)	
			Total	

ODCs

(b) (4) Books/Materials for (b) (4) Students (b) (4) class)

ISBN	TITLE	UNIT PRICE	QTY	EXT PRICE
(b) (4)	(b) (4)	(b) (4)	(4)	(b) (4)

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(b) (4)				
PRODUCT TOTAL				(b) (4)
EST SHIP COST				(b) (4)
SUBTOTAL				
(b) (4)				
Total				
(b) (4)				
Books and Materials Base Year				

(b) (4)

ISBN	Title/Author	Quantity	Price	Total
(b) (4)				
Shipping and Handling Cost			(b) (4)	
SUBTOTAL				(b) (4)
(b) (4)				
Software and Virtual seats Base Year				
TOTAL BASE YEAR ODCS				

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4.2. Option Year 1 - 5 July 2012 to 4 July 2013

GED Plus Support Services (Option Year 1)				
Labor Category	GS Equivalent	Hours	Fully Burdened Rate/Hr	Total
(b) (4)				
Labor Total (29.5 FTEs)		(b) (4)		(b) (4)
ODCs – If all new books and materials required				(b) (4)
Travel (Estimate)				(b) (4)
Total				(b) (4)

ODCs

Note. Total assumes all new books and materials required due to normal wear and tear; incremental costs only if only selected materials required. Also assumes estimated (b) (4) increase in (b) (4).

(b) (4) Books/Materials for (b) (4) Students (b) (4) class)

ISBN	TITLE	UNIT PRICE	QTY	EXT PRICE
(b) (4)				

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(b) (4)

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ISBN	TITLE	UNIT PRICE	QTY	EXT PRICE
(b) (4)				
PRODUCT TOTAL				(b) (4)
EST SHIP COST				(b) (4)
SUBTOTAL				
(b) (4)				
If all new books and materials required - Option Year 1				

(b) (4) Online Software and Virtual Seats

ISBN	Title/Author	Quantity	Price	Total
(b) (4)				
Shipping and Handling Cost				(b) (4)
SUBTOTAL				(b) (4)
(b) (4)				
Software and Virtual seats Option Year 1				
TOTAL OPTION YEAR 1 ODCS				

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4.3. Option Year 2 – 5 July 2013 to 4 July 2014

GED Plus Support Services (Option Year 2)				
Labor Category	GS Equivalent	Hours	Fully Burdened Rate/Hr	Total

(b) (4)

Labor Total (29.5 FTEs)	(b) (4)	(b) (4)
ODCs – All New Books and Materials Required due to National GED Updates		(b) (4)
Travel (Estimate)		(b) (4)
Total		(b) (4)

ODCs

(b) (4)

(b) (4) Books/Materials for (b) (4) Students (b) (4) class)

ISBN	TITLE	UNIT PRICE	QTY	EXT PRICE
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(b) (4)

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ISBN	TITLE	UNIT PRICE	QTY	EXT PRICE
(b) (4)				
PRODUCT TOTAL				(b) (4)
EST SHIP COST (b) (4)				(b) (4)
SUBTOTAL				(b) (4)
				(b) (4)
Total Option Year 2 - all new updated books and materials				(b) (4)

(b) (4) Online Software and Virtual Seats

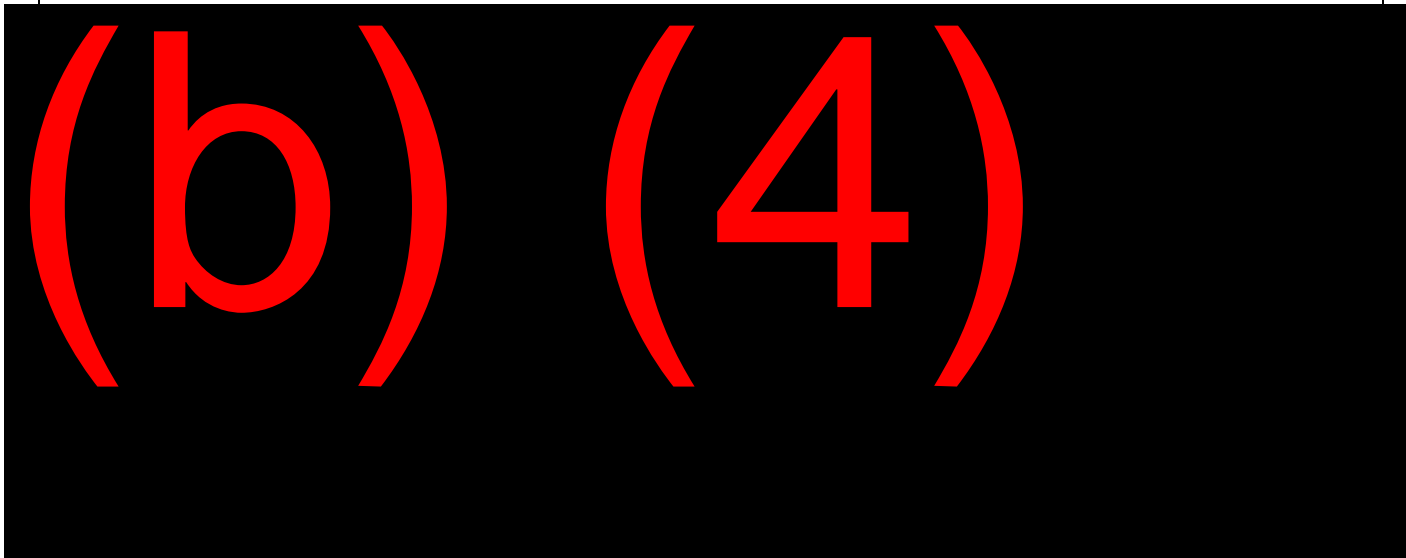
ISBN	Title/Author	Quantity	Price	Total
(b) (4)				
Shipping and Handling Cost			(b) (4)	(b) (4)
SUBTOTAL				(b) (4)
				(b) (4)
Software and Virtual seats Option Year 2				(b) (4)
TOTAL OPTION YEAR 2 ODCS				(b) (4)

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4.4. Option Year 3 – 5 July 2014 to 4 July 2015

GED Plus Support Services (Option Year 3)				
Labor Category	GS Equivalent	Hours	Fully Burdened Rate/Hr	Total



Labor Total (29.5 FTEs)		(b) (4)		(b) (4)
ODCs – If all new books and materials required				
Travel (Estimated)				
Total				

ODCs

Note. Total assumes all new books and materials required due to normal wear and tear; incremental costs only if only selected materials required. Also assumes estimated (b) (4) increase in (b) (4) pricing.

(b) (4) Books/Materials for (b) (4) Students (b) (4) class)

ISBN	TITLE	UNIT PRICE	QTY	EXT PRICE
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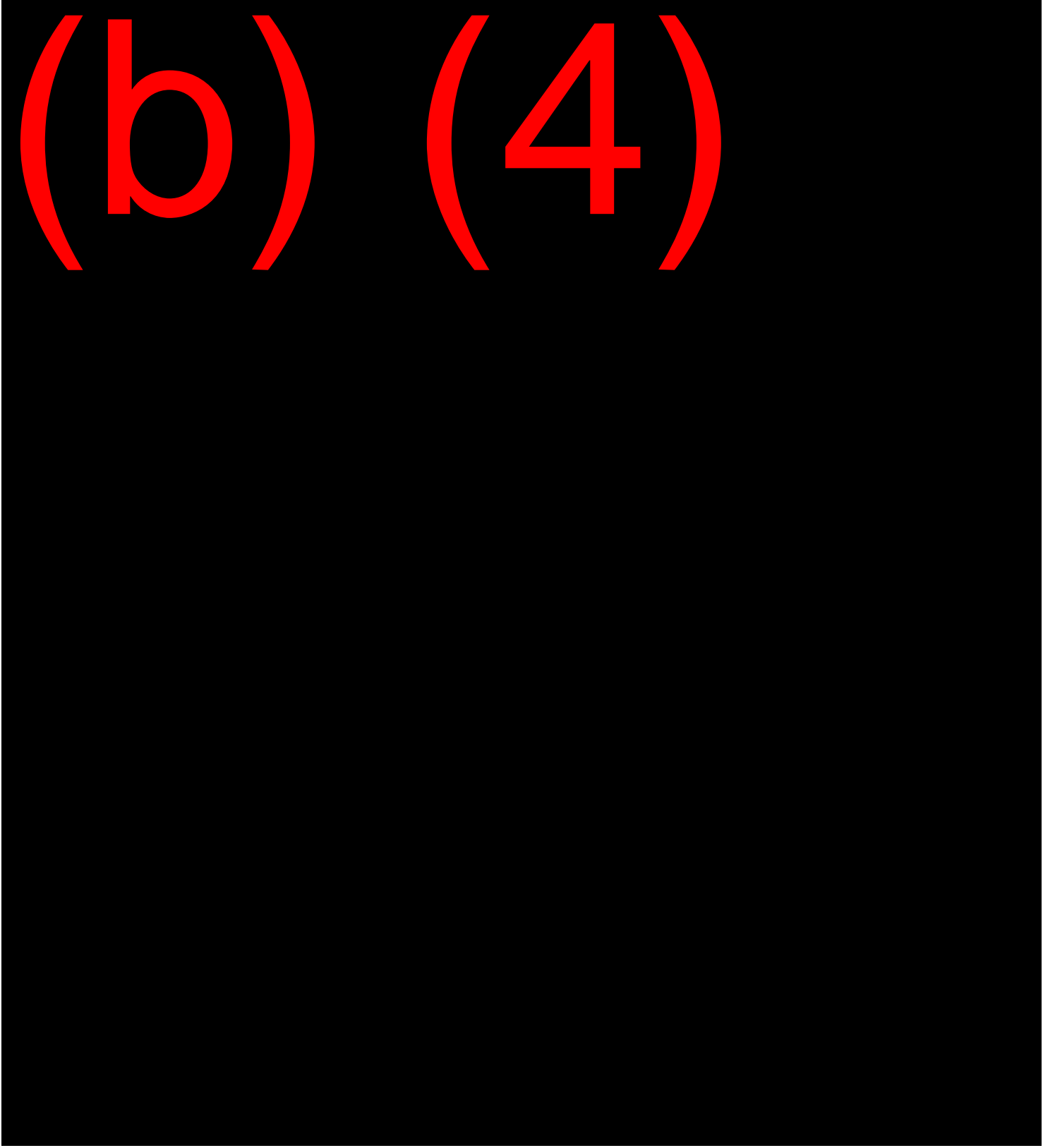


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(b) (4)

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ISBN	TITLE	UNIT PRICE	QTY	EXT PRICE
(b) (4)				
PRODUCT TOTAL				(b) (4)
EST SHIP COST (b) (4)				(b) (4)
SUBTOTAL				(b) (4)
				(b) (4)
If all new books and materials required - Option Year 3				

(b) (4) Online Software and Virtual Seats

ISBN	Title/Author	Quantity	Price	Total
(b) (4)				
Shipping and Handling Cost				(b) (4)
SUBTOTAL				(b) (4)
				(b) (4)
Software and Virtual seats Option Year 3				
TOTAL ODCS OPTION YEAR 3				

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4.5. Option Year 4 – 5 July 2015 to 4 July 2016

GED Plus Support Services (Option Year 4)				
Labor Category	GS Equivalent	Hours	Fully Burdened Rate/Hr	Total
(b) (4)				
Labor Total (29.5 FTEs)		(b) (4)		(b) (4)
ODCs – If all new books and materials required				(b) (4)
Travel (Estimate)				(b) (4)
Total				(b) (4)

ODCs

Note. Total assumes all new books and materials required due to normal wear and tear; incremental costs only if only selected materials required. Also assumes estimated (b) (4) increase in (b) (4) pricing.

(b) (4) Books/Materials for (b) (4) Students (b) (4) class)

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SUBTOTAL				(b) (4)
(b) (4)				
If all new books and materials required - Option Year 4				

(b) (4) Online Software and Virtual Seats

ISBN	Title/Author	Quantity	Price	Total
(b) (4)				
			Shipping and Handling Cost	(b) (4)
SUBTOTAL				(b) (4)
(b) (4)				
Software and Virtual seats Option Year 4				
TOTAL ODCS OPTION YEAR 4				

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4.6. Summary Pricing for Base and Option Years

Period of Performance	Labor	ODCs	Travel (Estimate)	Total
Base Year	(b)		(4)	
Option Year 1				
Option Year 2				
Option Year 3				
Option Year 4				
Total Base and 4 Option Years				

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