



GSA Quotation
Contract Number GS-35F-0183U

Avtec, Inc.
 4335 Augusta Hwy
 Gilbert, SC 29054
 (800) 545-3034 V
 (803) 892-3715 F
 www.avtecinc.com

Name: (b) (6)
 Company: Stewart 109th Air National Guard
 Address: 1 Maguire Way
 City, State, Zip: Newburgh, NY
 Phone: (845)563-2110
 Email: (b) (6) @ang.af.mil
 Project Name: 2012-1463A, Newburgh 109th ANG Base, Scout GSA

Quote Number: 2012-1463A
 Quote Date: 8/17/2012
 Quote Expiration: 12/15/2012
 Prepared by: B. Roberts
 Approval Code: KS081712-1
 Mfg. Rep: Sigma

Note: Some GSA Pricing pending approval

GSA Avtec Equipment and Spare parts

SIN	Item	Qty	Model Number	Description	GSA Price Each	GSA Extended Price
Console (Operator) Position Hardware/Software						
132-8	1	12	CON-SCOUT	Scout Console package. Includes media workstation, single jack box, dual speakers, console and PM software, and serial cable. PC, Monitor, and other accessories not included.	\$ 9,068.31	\$ 108,819.78
132-8	2	12	ACC-CPU-WIN7	PC mini tower for PC Console Position, MS Windows 7 OS	\$ 997.62	\$ 11,971.44
132-8	3	12	ACC-TSC-19WS-PC	19" LCD touch screen for PC console - 16x9 format	\$ 949.89	\$ 11,398.64
132-8	4	12	ACCNET-MIC-DESK	Desk microphone for DSPatchNET or Scout consoles	\$ 472.56	\$ 5,670.72
132-8	5	12	ACCNET-FSW-SING	Single PTT footswitch, Scout or DSPatchNET VoIP Console Media Workstation	\$ 113.70	\$ 1,364.40
132-33	6	12	SFW-SCOUT-IRR	Software license for integrated, multi-channel IRR recorder for Scout Console Positions. One required per console.	\$ 2,859.21	\$ 34,310.48
Console Equipment Subtotal						\$ 173,535.46
Gateway and Endpoint Hardware/Software						
132-33	7	1	SFW-VPG-L2V1	Redundant VPGate Software License for a maximum of 80 endpoints; up to 40 may be "B" Licenses, Version 1.x. Includes CPS software license.	\$ 30,548.16	\$ 30,548.16
132-8	8	2	ACC-CPU-RM-WIN7	Industrial 1U Computer with Windows including Solid State hard drive and Windows7 OS. Rack mount for Cabinets. Requires DISP-XXXX for monitor, keyboard, etc.	\$ 4,429.56	\$ 8,859.12
132-8	9	1	DISP-KVM-F-RR	1U LCD Folding Display, for Relay Rack. Includes Keyboard with trackpad and 8-port KVM	\$ 2,572.81	\$ 2,572.81
132-8	10	2	OUTPOST-2R	Radio Controller, VoIP, 2 Ports, 12VDC input	\$ 2,095.48	\$ 4,190.96
132-8	11	9	OUTPOST-2R-MDC	Radio Controller, VoIP with MDC1200 capability, 2 Ports, 12VDC input	\$ 3,813.87	\$ 34,324.80
132-8	12	20	OUTPOST-RJ-CONN	Connector for OUTPOST Radio port that supports RJ45 cable for 2/4W tone keying and E&M applications.	\$ 47.38	\$ 947.60
132-8	13	2	GW-8FXO-SIP	Session Initiation Protocol (SIP) Telephony Gateway, supports eight each FXO circuits	\$ 3,813.87	\$ 7,627.73
132-8	14	1	PKG-IO-VPGATE	Input-Output Package for Scout and DSPatchNET, includes one each 24-input, one each 24-output rack mount panel and power supply. 25 pr cabling is optionally purchased, PKG-INST-AUX-XX.	\$ 3,817.69	\$ 3,817.69
Gateway and Endpoint Equipment Subtotal						\$ 92,888.87
Racking Equipment						
132-12	15	1	RR-72-38U	Two-post Relay Rack in clear aluminum finish, 72 inches in Height, 38U mounting space	\$ 568.02	\$ 568.02
132-8	16	1	ACC-MTG-2U-RR	Kit to mount two (2) each ACC-CPU-VPG-WIN7 or -XP in 19" Relay Rack. 2U high.	\$ 358.00	\$ 358.00
132-8	17	7	OUTPOST-AC-ADAPT	120 VAC to 12 VDC Power Supply, 1 per Outpost	\$ 85.92	\$ 601.44
132-8	18	1	OUTPOST-RACKMT-PKG	3U Rack mount shelf (holds 1-4 Outposts) plus 3U Rack mount power supply	\$ 568.50	\$ 568.50
132-8	19	1	PKG-INST-AUX-25	Type 66 Cabling/Punch block kit to install one auxiliary I/O package, 25' cables	\$ 667.31	\$ 667.31
Racking Equipment Subtotal						\$ 2,763.27

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Optional Console Equipment						
132-8	20	0	ACC-UPS-30	Uninterruptable power supply for EMB or PC console. Rated for 30 minute holdup time.	\$ 663.49	\$ -
132-8	21	0	ACC-NETWK-24P	24-Port Managed Ethernet Switch	\$ 1,904.55	\$ -
Optional Console Equipment Subtotal						\$ -

Spare Equipment						
SIN	Item	Qty	Model Number	Description	GSA Price Each	GSA Extended Price
132-8	22	1	ACCNET-DWS	VoIP Console Hardware Media Workstation, Scout or DSPatchNET	\$ 5,680.26	\$ 5,680.26
132-8	23	1	ACC-TSC-19WS-PC	19" LCD touch screen for PC console - 16x9 format	\$ 949.89	\$ 949.89
132-8	24	1	ACC-CPU-WIN7	PC mini tower for PC Console Position, MS Windows 7 OS	\$ 997.62	\$ 997.62
132-8	25	1	ACCNET-JKB-SING	Headset/handset jack box (single jack), Scout or DSPatchNET VoIP Console Media Workstation	\$ 426.38	\$ 426.38
132-8	26	1	ACCNET-MIC-DESK	Desk microphone for DSPatchNET or Scout consoles	\$ 472.56	\$ 472.56
132-8	27	0	ACCNET-SPK-DUAL	Dual Speakers, DSPatchNET/Scout Console	\$ 603.82	\$ -
132-8	28	1	OUTPOST-2R-MDC	Radio Controller, VoIP with MDC1200 capability, 2 Ports, 12VDC input	\$ 3,813.87	\$ 3,813.87
Spare Equipment Subtotal						\$ 12,340.57
GSA Equipment total						\$ 281,528.16

Open Market Equipment						
SIN	Item	Qty	Model Number	Description	Price Each	Extended Price
OM	29	1	OUTPOST-URC200	Kit to add support 1 URC-200 Radio. Includes hardware adapter, cabling, driver, and software license. Does not include Outpost.	\$ 995.00	\$ 995.00
OM	30	1	OUTPOST-AN/GRC171	Kit to add support 1 AN/GRC-171 Radio. Includes hardware adapter, cabling, driver, and software license. Does not include Outpost.	\$ 995.00	\$ 995.00
OM	31	2	PKG-INST-FXO-25	Type 66 Cabling/Punch block kit to install one SIP FXO Gateway, 25' cables	\$ 667.31	\$ 1,334.62
OMI Subtotal						\$ 3,324.62

Shipping, Handling, and Insurance						
SIN	Item	Qty	Model Number	Description	Price Each	Extended Price
	32			Shipping, Handling, Insurance - FOB Destination		No Charge
Total System Price, without Services						\$ 284,852.78

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SIN	Item	Qty	Model Number	Description	GSA Price Each	GSA Extended Price
Professional Services and Expenses						
	Item	Qty	Model Number	Description	GSA Price Each	GSA Extended Price
132-12	33	7	SVC-CSLT-PE	Professional Services, (b) (4)	\$ 1,008.12	\$ 7,056.85
132-12	34	2	SVC-CSLT-PE	Professional Services, (b) (4)	\$ 1,008.12	\$ 2,016.24
132-12	35	3	SVC-CSLT-PE	Professional Services, including; (b) (4)	\$ 1,008.12	\$ 3,024.36
132-12	36	10	SVC-CSLT-PE	Professional Services, including; (b) (4)	\$ 1,008.12	\$ 10,081.21
132-12	37	10	SVC-CSLT-PE	Professional Services, including; (b) (4)	\$ 1,008.12	\$ 10,081.21
132-12	38	10	SVC-CSLT-PE	Professional Services, including; (b) (4)	\$ 1,008.12	\$ 10,081.21
132-12	39	0	SVC-CSLT-PE	Professional Services, including; (b) (4)	\$ 500.00	\$ -
Professional Services Subtotal					\$	42,341.08
	40	13		ESTIMATE - Rental Car*	\$ 100.00	\$ 1,300.00
	41	13		ESTIMATE - Per diem*	\$ 65.00	\$ 845.00
	42	2		ESTIMATE - Airfare*	\$ 1,100.00	\$ 2,200.00
Expenses Subtotal					\$	4,345.00
Professional Services and Expenses Subtotal					\$	46,686.08
Grand Total					\$	331,538.86

All items without SIN number are considered Open Market items.

Important! See Below for Notes, Assumptions, Terms and Conditions.

Notes and Assumptions

1. The proposed configuration basis is on Avtec's interpretation of the requirements provided. Commercially reasonable efforts have been made to determine desired functionality and configuration requirements.

Change orders will be processed for additional out-of-scope material and labor, or other required deviations from quotation.

2: All quotations are subject to awarded GSA terms and conditions which supercede any conflicting terms below. Prices are exclusive of sales/use taxes.

3: (b) (4)