



# Consolidated Storage Companies, Inc.

**EQUIPTO**

**ADAPTO**

225 Main Street Tatamy, PA 18086  
www.equipto.com www.adapto.com  
Equipto Inside Sales Support: 800.323.0001 Adapto Inside Sales Support: 800.923.2786  
Fax: 888.859.2121

Quote Number: CS66466

Opportunity Name: KY National Guard Training Ctr.

For

(b) (6)

Government (b) (6)

KY NATIONAL GUARD TRAINING CTR, UTES 4675 HWY. 181 N  
GREENVILLE, Kentucky 42345  
Ph: (502) 607-7455

Fx:

Email: (b) (6)

From

(b) (6)

CSC/Equipto

225 Main St

Tatamy, PA 18086

Ph: 800-323-0001

Fx: 888-859-2121

Email: (b) (6)

This quote is only valid for 30 days.



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 Fax: 888.859.2121

Quote Number: CS65466  
 Project No.: 08-832  
 Opportunity Name: KY National Guard Training Ctr.

**Bill To:**

Government (b) (6)  
 Illinois

**Ship To:**

KY NATIONAL GUARD TRAINING CTR.  
 (b) (6)  
 UTES UTES  
 GREENVILLE, Kentucky 42346  
 502-607-7465

Sales Rep: (b) (6)

Inside Sales Rep: (b) (6)

Qty:	Item #:	Description:	Ext. Weight:	Color:	List Price:	Disc:	Net Price:	Ext. Net Price:
<b>GS-27F-5057C - Project 08-832 Rev D - Mezzanine</b>								
	<b>Group 1</b>							
26	6208	Mezz Column Assembly 96-1/8 In.	1144	No color Selected	\$184.01	54.50%	\$83.72	\$2,176.72
24	6422	Mezz Tubular Brace 8 Fl.	108	No color Selected	\$22.30	54.50%	\$10.15	\$243.60
19	9983	Gen Iv Mezz Beam - 4Fl 8-1/2" x 39-1/4" x 2-3/4"	194	No color Selected	\$42.62	54.50%	\$19.39	\$368.41
6	9964	Gen Iv Mezz Beam - 6Fl 6 Fl.	99	No color Selected	\$69.02	54.50%	\$31.40	\$188.40
7	9965	Gen Iv Mezz Beam - 8Fl 8 Fl.	159	No color Selected	\$89.35	54.50%	\$40.65	\$284.55
5	9966	Gen Iv Mezz Beam - 10Fl 10 Fl.	146	No color Selected	\$106.01	54.50%	\$48.23	\$241.16
17	7664	Boam Bracket 12 Fl Boam	89	No color Selected	\$24.22	54.50%	\$11.02	\$187.34
2	78178	Mezz Grating Cover Plate	7	No color Selected	\$36.54	54.50%	\$16.63	\$33.26
2	936F11	Stairway 36"W w/11 Stairs	776	Standard Textured Safety Yellow (OSHA)	\$1,682.96	54.50%	\$765.74	\$1,531.48
27	16148SG	Solid Grating	712	Galvanized	\$89.35	54.50%	\$40.65	\$1,097.55

49	16146SG	Solid Grating	1724	Galvanized	\$134.79	54.50%	\$61.33	\$3,005.17
15	16150SG	Solid Grating	660	Galvanized	\$145.79	54.50%	\$66.33	\$994.95
27	16152SG	Solid Grating	1425	Galvanized	\$181.17	54.50%	\$82.43	\$2,225.61
50	10316	Open Grating Clamp 1" x 1-23/32"	2	Galvanized	\$0.71	54.50%	\$0.32	\$16.00
25	9549-2	Pair Of Grating Splacers	52	Galvanized	\$13.49	54.50%	\$6.14	\$153.50
18	7693L	VG / Mezz. LH VG Bracket	5	Galvanized	\$6.97	54.50%	\$3.17	\$57.06
18	7693R	VG / Mezz. RH VG Bracket	5	Galvanized	\$6.97	54.50%	\$3.17	\$57.06
15	7696L	VG Corner Bracket - LH	5	Galvanized	\$5.24	54.50%	\$2.38	\$35.70
15	7696R	VG Corner Bracket - RH	5	Galvanized	\$5.24	54.50%	\$2.38	\$35.70
4	5712-10	Equiplo Hvy. Duty Angle - 12' 144" x 3" x 1-1/2"	779	Galvanized	\$469.91	54.50%	\$213.01	\$855.24
2	13057	Nut & Bolt Comb. For Angle Box Of 75	5	Galvanized	\$21.36	54.50%	\$9.72	\$19.44
2	70096HF	IG Rack Post W/Footplate - 8' 3" x 96" x 3"	38	No color Selected	\$95.55	54.50%	\$43.48	\$86.96
2	78117	Bolting Angle	2	No color Selected	\$12.79	54.50%	\$5.82	\$11.64
20	78116	Mezz Beam 6 Fl.	216	No color Selected	\$42.43	54.50%	\$19.31	\$386.20
3	845598	Mezz Beam 8 Fl.	80	No color Selected	\$179.76	54.50%	\$81.79	\$245.37
1	78138	Drop Gate 8 Fl.	99	Standard Textured Safety Yellow (OSHA)	\$760.09	54.50%	\$345.84	\$345.84
6	80005	Railing Post	89	Standard Textured Safety Yellow (OSHA)	\$92.40	54.50%	\$42.04	\$252.24
2	80006	Railing Post	28	Standard Textured Safety Yellow (OSHA)	\$78.75	54.50%	\$35.83	\$71.66
4	80007	Railing Post	52	Standard Textured Safety Yellow (OSHA)	\$83.99	54.50%	\$38.22	\$152.88
2	410-45	Railing Channel Unit - 44-7/8"	15	Standard Textured Safety Yellow (OSHA)	\$75.01	54.50%	\$34.13	\$68.26
2	410-69	Railing Channel Unit - 68-7/8"	23	Standard Textured Safety Yellow (OSHA)	\$72.83	54.50%	\$33.14	\$66.28
4	410-90	Railing Channel Unit - 89-7/8"	58	Standard Textured Safety Yellow	\$158.54	54.50%	\$72.14	\$288.56

4	410-93	Railing Channel Unit - 92-7/8"	58	(OSHA) Standard Textured Safety Yellow (OSHA)	\$165.70	54.50%	\$70.84	\$283.36
1	411-16	Kickplate Unit - 44-3/4"L	4	Standard Textured Safety Yellow (OSHA)	\$40.38	54.50%	\$18.37	\$18.37
1	411-69	Kickplate Unit - 68-3/4"L	8	Standard Textured Safety Yellow (OSHA)	\$63.17	54.50%	\$24.19	\$24.19
2	411-90	89-7/8" Kickplate Unit w/Post	21	Standard Textured Safety Yellow (OSHA)	\$66.72	54.50%	\$30.36	\$60.72
2	411-93	92-3/4" Kickplate Unit w/Post	21	Standard Textured Safety Yellow (OSHA)	\$70.75	54.50%	\$35.83	\$71.68
69	6728	VG Closed Shelving End 8'H x 2'D	2396	No color Selected	\$135.45	54.50%	\$61.63	\$4,252.47
9	7590	VG Back Panel Assembly 24" Wide	64	Standard Smooth Reflective White	\$42.49	54.50%	\$19.33	\$173.97
29	7580-3	VG Back Panel Assembly 34-7/16" Wide	919	Standard Smooth Reflective White	\$102.76	54.50%	\$46.76	\$1,356.04
2	7589-3	VG Back Panel Assembly 46-7/16" Wide	84	Standard Smooth Reflective White	\$126.11	54.50%	\$57.38	\$114.76
21	6204	Shelf - 24" x 24"	195	No color Selected	\$34.62	54.50%	\$15.75	\$330.75
304	6232	VG Shelf - 24" x 36"	4208	No color Selected	\$34.25	54.50%	\$15.58	\$4,736.32
14	6242	VG Shelf - 24" x 48"	255	No color Selected	\$66.05	54.50%	\$26.50	\$357.00
11	8610N	Wide Drawer / Bolted Shelving	341	No color Selected	\$277.42	54.50%	\$126.23	\$1,388.53
19	8611N	Wide Drawer / Bolted Shelving	634	No color Selected	\$287.33	54.50%	\$130.74	\$2,404.06
19	8612N	Wide Drawer / Bolted Shelving	717	No color Selected	\$296.82	54.50%	\$134.60	\$2,557.40
11	8613N	Wide Drawer / Bolted Shelving	430	No color Selected	\$300.07	54.50%	\$136.53	\$1,501.83
11	4183E10	Mod Dwg Divider Set	56	No color Selected	\$66.41	54.50%	\$26.67	\$282.37
19	4184E15	Mod Dwg Divider Set	139	No color Selected	\$61.54	54.50%	\$28.00	\$532.00

30	4185E20	Mod Drw Divider Set	291	No color Selected	\$80.43	64.60%	\$36.60	\$1,098.00
4	10035	Shelving Door & Frame Pack 36" x 84-1/8"	267	No color Selected	\$428.87	64.60%	\$196.14	\$780.56
1	9763-24	Hanger Bar Unlt 24" x 36"	5	No color Selected	\$66.04	54.50%	\$25.50	\$26.50
1	7733	Hanger Bar End Support Assy. 24 In.	2	No color Selected	\$22.70	54.60%	\$10.33	\$10.33
1	2576-6W	Modular Drawer Workcenter - 6' with Hardwood Top	448	No color Selected	\$2,611.62	54.50%	\$1,188.29	\$1,188.29
1	2533-6W	Open Leg Bench - 6' with Hardwood Top	239	No color Selected	\$1,368.82	54.60%	\$618.26	\$618.26
2	223A	Work Bench Drawer	57	No color Selected	\$236.38	54.50%	\$107.55	\$215.10
1	SEIZ-003	1ST VG/IG SHLVNG CONFIGURATION STRUCTURAL CALCS & PE STAMP	0	Non Paint Item	\$750.00	.00%	\$750.00	\$750.00
1	SEIZ-004	EA ADD'L VG/IG SHELVING CONFIG STRUCTURAL CALCS & PE STAMP	0	Non Paint Item	\$125.00	.00%	\$125.00	\$125.00
1	SEIZ-005	EACH GEN IV MEZZ&STAIR SYSTEM STRUCTURAL CALCS & PE STAMP	0	Non Paint Item	\$1,250.00	.00%	\$1,250.00	\$1,250.00
1	SEIZ-011	CALC DWGS FOR SPECIFIC DETAILS STRUCTURAL CALCS & PE STAMP	0	Non Paint Item	\$625.00	.00%	\$625.00	\$625.00
<b>GS-27F-5057C - Lower Level Shelving /Workcenter</b>								
10	665-7S	VG Shelf Unlt - Open Starter 7H x 2D x 3W - w/7 Shelves	1320	No color Selected	\$370.84	54.50%	\$168.73	\$1,697.30
4	605-7A	VG Shelf Unlt - Open Add On 7H x 2D x 3W - w/7 Shelves	463	No color Selected	\$311.40	64.60%	\$141.69	\$566.76
-4	7680-2	VG Back Panel Assy 36x84 34-7/16" Wide	-84	Standard Smooth Reflective White	\$67.62	54.50%	-\$30.72	-\$122.88
2	1007D63S	VG Rack - Light Duty Starter 3 x 6 x 7 High	348	No color Selected	\$894.55	54.50%	\$407.02	\$814.04
2	1007D63A	VG Rack - Light Duty Add On 3 x 6 x 7 High	305	No color Selected	\$777.08	54.60%	\$353.57	\$707.14
6	4231VNS	VG 4Drw/6Shelf 7x2x3 Closed Starter, 4.5" & 6" Drw	1616	No color Selected	\$1,566.88	54.60%	\$712.93	\$4,277.58
10	4231VNA	VG 4Drw/5Shelf 7x2x3 Closed Add-On, 4.5" & 6" Drw	2662	No color Selected	\$1,469.22	54.50%	\$668.50	\$6,685.00
-8	7680-2	VG Back Panel Assy 36x84 34-7/16" Wide	-109	Standard Smooth	\$67.62	54.50%	-\$30.72	-\$245.76

				Reflective White				
32	4184F15	Mod Drw Divider Sol	195	No color Selected	\$53.27	54.50%	\$24.24	\$775.68
32	4186F20	Mod Drw Divider Sol	263	No color Selected	\$71.12	54.50%	\$32.36	\$1,035.52
16	18035	Shelving Door & Frame Pack 36" x 84-1/8"	1068	No color Selected	\$428.87	54.50%	\$195.14	\$3,122.24

List Price Total: \$133,027.72

Net Price Total: \$62,208.24

Miscellaneous

Installation Charges

\$14,500.00

Wt. Lbs/Freight Charges - Estimated

\$1,974.00

Total Misc Charges: \$16,474.00

Quote Total: \$78,772.24

Total Weight: 28534 lbs

Note: Shaded lines denote commercial pricing.

Leadtime:

Notes

GS-27F-5057C FOB Origin Prepay and Add from Tatamy, PA 18086 "IF QUOTE BECOMES AN ORDER, THE GOVERNMENT MUST SUBMIT PURCHASE ORDER DIRECTLY TO EQUIPTO" "IF THIS QUOTE BECOMES AN ORDER PLEASE LIST THE INSTALLATION FEE AS A SEPARATE LINE ITEM ON YOUR PURCHASE ORDER" NOTE: (20) //936FRC optional stair riser cover if requested or required.

Carrier

Freight Terms

Prepay/Add (FOB Origin)

Special Shipping Instructions

\*All end panels and back panels on Closed Shelving Units will be Smooth Reflective White regardless of the color you choose for the unit. If you would like your panels painted a color other than white you must request this change.

\*To assure accuracy and timely processing of an order, the Quote number must be referenced on the PO.

Draft Quotes are to be used for estimated pricing only. For a valid quote, please contact Inside Sales Support or your Sales Rep before submitting an order.

Acceptance of Quotation and Purchase Order is subject to Credit Approval.

This quote is valid 30 days from the Quote Date.

GSA Contract No.: GS-27F-5057C

Schedule No. 71 III

SIN 71-310

Maximum Order: \$100,000.00/Minimum Order: \$100.00

Contract Expires: 3/31/2015

Price Effective: 10/1/2010

Delivery Time: 21-45 days ARO

Schedule No. 71 I

SIN 711-7

Description: Mobile Aisle

Maximum Order: \$100,000.00/Minimum Order: \$100.00

Contract Expires: 3/31/2015

Price Effective: 10/1/2010

Delivery time: 21-45 days ARO

Date: 3/1/2012 16:00:50  
Quote CS85466, Rev. 1  
Quote Date: 3/1/2012

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Expiration Date: 3/31/2012

SIN 711-95

Description: Office Furniture Installation Services  
Maximum Order: \$500/Minimum Order: \$100.00

Business Size: Small Business

Payment Terms: Net 30 Days

CAGE Code: 31RJ2

DUNS No.: 056607708

TIN: 25-1837347

Geographic Coverage: 48 Contiguous US and WDC

Government Commercial Credit Card is accepted payment

Payment Remittance Address: Consolidated Storage Companies, Inc. C/O Wells Fargo Business Credit PO Box 202056 Dallas, TX 75320-2056

ACH Information: Wells Fargo Bank, N.A. San Francisco, CA

Routing (ABA) #:121000248 Account #: 4121418198

This proposal is based upon current contract pricing and any modifications in effect at this time. In addition, the quote may include installation as a separate line item, which is not contract-covered. Products will be invoice at time of shipment. Installation will be billed after installation is completed.

Installation fees must be listed as a separate line item on all Purchase Orders.

If there are any non-contract items included in this quote, they will be grouped separately. All contract terms and conditions will apply.



Consolidated Storage Companies, Inc.

Standard Terms and Conditions

Order Pricing and Changes:

Order Pricing

Commercial List Prices are published and can be obtained online at EQUIPTO's website: [www.equipito.com](http://www.equipito.com) Commercial List Prices are quoted in US Dollars and are subject to change without notice. CSCI (EQUIPTO/Adapto) reserves the right, at any time, to pass on any surcharges or impose purchase restrictions or limits.

Order Deposits

CSCI (EQUIPTO/Adapto) may require customers to place up to a 20% deposit for large orders.

All sales are FOB Origin (Tatamy, PA). Pricing is valid for (30) days from the date of the quote. Orders must ship within (60) days from receipt of order or CSCI (EQUIPTO/Adapto) reserves the right to apply a price escalation and/or commodity surcharge to cover any additional costs incurred as a result of an order delay. If our quotation is rendered to any buyer located in a state where the seller is required to pay a sales, use or occupational tax, that said tax will be added to the price and rendered as part of the invoiced price. The possession of this quotation does not constitute an offer to sell. A \*minimum order value of \$250.00 List Price, plus shipping is required.

*\*Orders less than \$250.00 List Price will be subject to an additional \$25.00 not processing fee.*

Carrier Surcharges

Transportation carriers may impose surcharges that can vary by carrier and may change at the carrier's discretion. CSCI (EQUIPTO/Adapto) will pass on these transportation surcharges to the customer as they are applied.

Order Changes

No changes to an order will be permitted once a Customer Purchase Order has been acknowledged, without prior written approval from CSCI (EQUIPTO/Adapto). Ship dates will be established within (2) Business Days after order entry.

Changes and Charges may apply to the following circumstances:

- a. Any change to a scheduled ship date will require a re-quote of any assessed commodity surcharge. The assessed commodity surcharge will be the rate in effect at the time of actual month shipped.
- b. Order changes will be permitted within (7) Business Days from the date of order acknowledgment. Any order change requests after (7) Business Days may be subject to additional charges and fees.
- c. Cancellation requests beyond the (7) Business Days from date of order acknowledgment will be subject to a minimum 50% or more, cancellation charge based on the net value of the order.
- d. Color Change requests may be made within the permitted (7) Business Days from date of order acknowledgment. Beyond (7) Business Days is subject to added charges and fees.
- e. Additions or deletions, including specification changes or reconfigurations of products on order, will be subject to associated engineering time, installation modifications, parts list revisions, and incremental freight. No changes will be permitted without a new Purchase Order indicating a new ship date, and applicable change order charges.
- f. All changes will be billed at the following rates: Additional parts quoted will be billed at current List Pricing and Commodity Surcharge level in effect at the time of change. Discounts will be applied at the original discount level for changes made prior to shipment, and changes after shipment will be quoted at the standard distributor discount, regardless of the discount on the original job. Deletion of parts will be subject to a minimum 50% cancellation charge, depending on the stage of production. If contracted volume (Dollar Value) is less, discount levels may be adjusted. Engineering hours will be billed at \$80.00/hour. Installation will be billed based upon change order requirements.
- g. If the equipment has been built and the order is placed on Hold, the purchaser is responsible for taking scheduled delivery of product and obtaining required storage for the product.

Engineering Changes

Additional engineering charges (Hourly Rates) may apply to customer changes that are requested after an order has been accepted and processed by CSCI (EQUIPTO/Adapto).

Returns and Restocking Charges

Except as otherwise provided, no materials will be accepted for return/restock after (30) days from date of shipment. To return products, you must contact the CSCI (EQUIPTO/Adapto) Quality Care for a Return Authorization Number. No returns will be accepted without a valid Return Authorization Number. All products must be returned undamaged and in the original packaging to qualify for credit. COD returns will not be accepted. All shipping charges for returns must be prepaid. All standard products will be subject to a minimum 35% restocking charge if they are accepted, undamaged and in re-salable condition. Any non-standard product or a non-standard color will be subject to a minimum 50% restocking charge if they are accepted, undamaged and in re-salable condition. The final credit amount will be subject to repair, repainting, and/or scrap fees applied at time of receipt. All requested returns are contingent upon final EQUIPTO management approval.

Contact Information: Quality Care

Phone - 1-800-323-0801 and enter # 1

Email - [quality@csci-usa.com](mailto:quality@csci-usa.com)

Damaged or Lost Shipments

All CSCI (EQUIPTO/Adapto) products are packaged in accordance with common carrier requirements, and claims are to be processed in accordance with \*FOB Origin terms. It is the responsibility of the customer to immediately inspect all incoming CSCI (EQUIPTO/Adapto) shipments. Any damaged or missing components must be noted on the bill of lading prior to acceptance of the shipment. (Note: This is also noted on package/carton warning labels!) The carrier has the right to inspect and refuse any claim.

*\*FOB Origin Definition: Title passes to customer at time of shipment, customer owns all goods in transit and files all freight claims. Seller pays all freight charges and any overage charges. Any overage charges will be billed back to the customer.*



#### Concealed Damage Claim

Customers must open and inspect all received product within (2) weeks after receipt of product. Claims must be filed by contacting CSCI (EQUIPTO/Adapto) to report all concealed damage claims or missing parts.

Contact Information: Quality Care

Phone - 1-800-323-0801 and enter # 1  
Email - quality@csc-usa.com

#### Visible Damage Claim

Per FOB Origin Terms, customer must note visible damage upon receipt of goods and has (9) months to file a claim with the carrier. CSCI (EQUIPTO/Adapto) is willing to assist and help customers for their visible claims processing.

### Terms and Billing Options

#### Payment Terms

Standard payment terms for customers with approved credit are Net 30 days from date of invoice. Orders submitted without approved credit will require a "Cash In Advance" payment prior to an order being accepted and processed. In addition, major Credit Cards (American Express, Master Card, Visa) are accepted as a form of payment.

#### Credit Card Purchases and Transactions

- a. All payments made with a Credit Card "prior" to the standard Net 30 day payment terms will be charged a processing fee equal to 1.5% of the total invoice amount. (Note: American Express = 3% Fee)
- b. Credit Card orders below \$100.00 net will be charged a flat processing fee of \$3.00 in addition to a \$25.00 minimum order charge.
- c. All payments made with a Credit Card "after" the standard Net 30 day payment terms will be charged a processing fee equal to minimum of 3% of total invoice amount.
- d. All additional Credit Card processing fees will be automatically applied during Credit Card processing, and will appear on order invoices.
- e. When an order has been charged to a credit card and then a customer cancellation is accepted, the credit card will be charged the processing fee plus a minimum \$25.00 cancellation charge.

#### Returned Checks

CSCI (EQUIPTO/Adapto) will charge \$100.00 to a customer account for returned checks due to insufficient funds.

#### Late Payment Fees

A late payment fee equal to 1.5% will be applied to any outstanding invoices that are unpaid after 45 day terms. This fee will be calculated and applied monthly to any outstanding unpaid invoices.

\*Note: Any additional collection costs incurred by EQUIPTO due to past due collections efforts will be charged back to the customer.

### International Orders

CSCI (EQUIPTO/Adapto) is only responsible for packaging, shipping or facilitating paperwork for shipments with the contiguous (48) states. In the event that CSCI (EQUIPTO/Adapto) is asked to provide documents and/or packaging suitable for container shipments, a minimum of 20% surcharge will be applied on the total order Net value and added to the order. The customer is responsible for inspecting and reporting any missing, incorrect or damaged items at the port, prior to export. Any missing, incorrect or damaged items identified after the product has left the contiguous (48) states will be the sole responsibility of the customer. In addition, all replacement costs, which may include additional material, labor, transportation costs, fees, etc., will be the responsibility of the customer. CSCI (EQUIPTO/Adapto) assumes no liability for the usage and damages of the product shipped outside the contiguous (48) states. All warranties are immediately void for any CSCI (EQUIPTO/Adapto) products that have been transported, installed or utilized outside the contiguous (48) states.

### Paint Color Selections:

Consolidated Storage Companies, Inc. (EQUIPTO/Adapto) offers (10) Standard and (21) Premium paint colors as indicated below:

#### Standard Colors: No Additional Charge!

- a. Textured: Black, Cherry Red, Regal Blue, Dove Gray, Evergreen, and Putty
- b. Smooth: Reflective White, Office Gray, and Mirror Silver (Wiro Shelves Only)

#### Premium Paint Colors: 20% Charge Added to Net Price of Product Only!

- a. Textured: Warm White, Bright Yellow, Light Blue, Slate Blue, Olive Green, Office Tan, Office Gray and Sunset Orange
- b. Smooth: Metallic Silver, Black, Cherry Red, Dove Gray, Evergreen, Putty, Regal Blue, Warm White, Bright Yellow, Light Blue, Slate Blue, Olive Green, Office Tan, and Sunset Orange

#### Custom Colors: 25% Charge Added to Net Price of Product Only!

Note: For all Custom Colors, a paint chip is required from the customer prior to acceptance of purchase order.

Minimum Charge for Premium and Custom Paint Colors is \$100.00

### Warranties

CSCI (EQUIPTO/Adapto) Limited Lifetime Warranty is valid for all products shipped within the contiguous (48) states. All warranties are void if product has been transported, installed or utilized in any way outside the contiguous (48) states. Please refer to the CSCI (EQUIPTO/Adapto) Limited Lifetime Warranty at [www.equiplo.com](http://www.equiplo.com) for complete and current warranty definition and details.

### Controlling Law and Venue

The provisions of the Uniform Commercial Code, as adopted in Pennsylvania, shall apply (except as expressly modified hereby) with no application of the United Nations Convention on contracts for the international sale of goods. All transactions shall be governed by the laws of the State of Pennsylvania; excluding conflict of rules and venue shall be in Northampton County, State of Pennsylvania.

Effective Date: April 1, 2010 Revision A

**Pages (10 - 12) have been withheld  
in their entirety pursuant to  
5 U.S.C. § 552 (b)(4)**

**(3 Pages)**

**(Engineering Designs)**

**It is unreasonable to segregate any  
portions within this record for release.**