Date: 3/1/2012 10:00:50 Quoto CS65466, Rey, 1 Quoto Date: 3/1/2012 Pg 1 of Expiration Date: 3/31/2012



Consolidated Storage Companies, Inc.

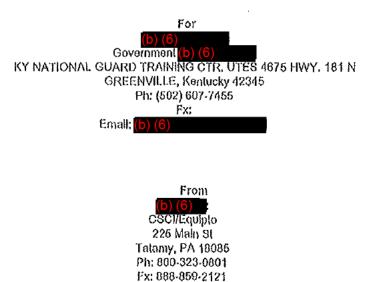




225 Main Street Tatamy, PA 18085 www.equipto.com www.adapto.com Equipto Inside Sales Support: 800.323.0801 Adapto Inside Sales Support: 800.923.2786 Fax: 888.859,2121

Quoto Numbor: CS65466

Opportunity Name: KY National Guard Training Cir.



This quote is only valid for 30 days.

Email: (b) (6)

Date: 3/1/2012 16:00:50 Quole CS65468, Roy, 1 Quote Date: 3/1/2012

Pg 2 of Expiration Date: 3/31/2012



Consolidated Storage Companies, Inc.





225 Main Street Talamy, PA 18085 www.equipto.com www.adapto.com Equipto Inside Sales Support: 800.323,0801 Adapto inside Sales Support: 800.923.2786 Fax: 888.859.2121

Quote Number: CS65466 Project No.: 08-832 **Opportunity Name: KY National Guard Training Ctr.**

BIII To:		
Government (b) (6)		
, Illinois		
ļ		
Cales Dani (b) (6)	··,	

Ship to: K<u>y national guard tr</u>aining ctr.

UTES UTES GREENVILLE, Kentucky 42346 502-607-7465

Insido Sales Rop: (b) (6)

Salos Rep:

Qty: tom #: Description: Color: List Price: Diso: Not Price: Ext. Not Ext. Weight: Price: OS-27F-5057C - Project 08-832 Rey D - Mezzanine 经济的公司 感謝察 成本常常的 Group 1 6208 26 Mezz Column Assembly 1144 No color \$184.01 54.50% \$83.72 \$2,176.72 96-1/8 In. Selected Mezz Tubular Brace 24 6422 108 No color \$22.3054,50% \$10.15 \$243.60 Selected 8 FI. 19 Gon ly Mozz Beam - 4Ft 54.50% \$368.41 9963 194 No color \$42,62 \$19.39 8-1/2" x 39-1/4" x 2-3/4" Selected 6 9964 Gen ly Mezz Beam - 6FL 99 No color \$69.02 64.50% \$31.40 \$188.40 6 FI. Selected Gen ly Mozz Beam - 8Ft 159 No color \$89.35 64.50% \$40.65 7 9965 \$284.55 8 Fl. Selected 9966 Gen Iv Mezz Beam - 10ft 145 No color \$106.01 54.50% \$48.23 \$241.16 5 10 FI. Selected 17 7664 Boam Brackel No color \$24.22 54.50% 89 \$11.02 \$187.34 12 Ft Beam Selected 78178 No color 2 Mezz Grating Cover Plate \$36.54 54.60% \$16.63 \$33.26 7 Selected 936F11 775 Slandard \$1,682,96 54.50% \$765.74 \$1,531.48 2 Stainway Texturod 36"W w/11 Stairs Safely Yellow (O\$HA) 16146SG Solid Graling 712 Galvanized 54.50% \$40.65 \$1.097.55 \$89,35 27

Date: 3/1/2012 16:00:50 Quote CS65466, Rev. 1 Quote Date: 3/1/2012

.

1

.

.

Quola	Dato: 3/1/2012						- A	
49	10140SG	Solid Grating	1724	Galvanized	\$134.79	54.50%	\$61.33	\$3,005.17
15	16150SG	Solid Graling		Galvanized	\$145.79	54.50%	\$66.33	\$994.95
27	16152SG	Solid Graling	1425	Galvanized	\$181.17	64.50%	\$82.43	\$2,225.61
50	10315	Open Graling Clamp 1" x 1-23/32"		Galvanized	\$0.71	64.60%	\$0.32	\$16.00
25	9549-2	Pair Of Grating Splicers		Galvanizod	\$13.49	64.50%	\$6.14	\$153.50
18	7693L	VG / Mezz, LH VG Brackel	5	Galvanized	\$6.97	54.50%	\$3.17	\$57.06
18	7693R	VG / Mezz, RH VG Brackel	6	Galvanized	\$6.97	54.50%	\$3.17	\$57.06
15	76981.	VG Corner Brackel - LH	5	Galvanized	\$5.24	54.50%	\$2.38	\$35.70
15	7698R	VG Corner Bracket - RH	5	Galvanized	\$5,24	54.50%	\$2,38	\$35,70
4	5712-10	Equipto Hvy. Duty Angle - 12' 144" x 3" x 1-1/2"	779	Galvanized	\$469.91	64.50%	\$213.81	\$855.24
2	13057	Nut & Bolt Comb. For Angle Box Of 75		Galvanized	\$21.36	54.50%	\$9.72	\$19.44
2	70096HF	IG Rack Post W/Foctplato - 8' 3" x 96" x 3"	38	No color Selected	\$95.55	54,50%	\$43.48	\$86.96
2	78117	Bolling Angle	2	No color Selected	\$12.79	54.50%	\$5.82	\$11.64
20	78116	Mezz Beam 6 Fl.		No color Selected	\$42.43	54.50%	\$19.31	\$386.20
3	845598	Mezz Beam 8 Fl.		No color Selected	\$179.76	64.50%	\$81.79	\$245.37
1	78130	Drop Gale 8 Ft.	99	Slandard Textured Safely Yeilow (OSHA)	\$760,09	54.50%	\$345.84	\$345.84
6	80005	Ralling Post	89	Standard Textured Safety Yellow (OSHA)	\$92.40	54.50%	\$42.04	\$262.24
2	80006	Ralling Post	28	Standard Textured Safety Yellow (OSHA)	\$78.75	54,50%	\$35.03	\$71.66
4	80007	Ralling Post	52	Standard Textured Safely Yellow (OSHA)	\$83.09	54.60%	\$36.22	\$152,88
2	410-45	Ralling Channel Unit - 44-7/8"	15	Standard Texturod Safety Yellow (OSHA)	\$75.01	54.50%	\$34.13	\$68.26
2	410-69	Railing Channel Unit - 68-7/6"	23	Standard Textured Safety Yellow (OSHA)	\$72.83	54,50%	\$33.14	\$66.28
1	410-90	Ralling Channel Unit - 89-7/8″	56	Standard Textured Safety Yellow	\$158.54	54.50%	\$72.14	\$288.56

í

Deto: 3/1/2012 16:00:50 Quelo CS05468, Roy. 1 Quele Date: 3/1/2012

.

1

.

						And in the local division of the local divis		
				(OSHA)	\$165.70	54.50%	\$70.84	\$283.36
4	410-93	Railing Channel Unit - 92-7/8"		Standard Textured Safely Yellow (OSHA)				
1	411-45	Kickplate Unit - 44-3/4"L	. 4	Standard Texlured Safely Yellow (OSHA)	\$40.38	54.50%	\$18.37	\$18.37
1	411-69	Kickplate Unil - 68-3/4"L	8	Standard Toxtured Safety Yellow (OSHA)	\$63,17	54.50%	\$24.19	\$24.19
2	411-90	89-7/8" Klokplato Unit WPost	21	Standard Textured Safety Yellow (OSHA)	\$66.72	54.50%	\$30.36	\$60.72
2	411-93	92-3/4" Kickplate Unit W/Post	21	Standard Textured Safely Yellow (OSHA)	\$78.76	54.50%	\$35.83	\$71.60
69	6728	VG Closed Shelving End 8'H x 2'D	2396	No color Selected	\$135.45	54,50%	\$61.63	\$4,252,47
9	7590	VG Back Panel Assembly 24" Wide	64	Standard Smooth Rofloctive White	\$42.49	64.50%	\$19.33	\$173.97
29	7680-3	VG Back Panol Assembly 34-7/16" Wide	919	Standard Smooth Reflective White	\$102.76	54.50%	\$46.76	\$1,356.04
2	7589-3	VG Back Panel Assembly 46-7/16" Wide	84	Slandard Smooth Reflective White	\$126.11	54.50%	\$57.38	\$114.76
21	6204	Shelf - 24" x 24"	195	No color Selected	\$34.62	54.50%	\$15.75	\$330,75
304	6232	VG Shelf - 24"x 36"	4208	No color Selociod	\$34.25	54.50%	\$15.58	\$4,736,32
14	6242	VG Shell - 24" x 48"	255	No color Selected	\$56.05	54.50%	\$26.50	\$357.00
11	8610N	Wide Drawer / Bollod Shelving	341	No color Selected	\$277.42	64.50%	\$126.23	\$1,388.53
19	0011N	Wide Drawer / Bolled Shelving	634	No color Selected	\$287.33	54.50%	\$130.74	\$2,484.06
19	8612N	Wide Drawer / Bolled Shelving		No color Selected	\$295.82	64.60%	\$134.60	\$2,557.40
11	8613N	Wide Drawer / Bollod Shelving		No color Selaciód	\$300.07	54.60%	\$136.53	\$1,501.83
11	4103E10	Mod Drw Divider Set		No color Selected	\$56.41	54.50%	\$25.67	\$282.37
19	4184E15	Mod Drv Divider Set	139	No color Selected	\$61.54	54.50%	\$28.00	\$532,00

ł

,

FOIA Requested Record #J-13-0033 Released by National Guard Bureau Page 4 of 12

ł

Dato: 3/1/2012 16:00:50 Quoto CS65466, Roy. 1 Quoto Dato: 3/1/2012

.

ť

30	4185E20	Mod Drw Divider Set	291	No color Selected	\$80.43	54.50%	\$36.60	\$1,098.00
4	18035	Sheiving Door & Frame Pack 36" x 84-1/8"	267	No color Selected	\$428.87	54.60%	\$196.14	\$780,56
1	8763-24	Hanger Bar Unit 24" x 36"	5	No color Selected	\$66.04	54,50%	\$25.50	\$25,50
1	7733	Hanger Bar End Support Assy. 24 In.	2	No color Selected	\$22.70	54.50%	\$10.33	\$10.33
1	2576-6W	Modular Drawer Workcenler • 6' with Hardwood Top	448	No color Selected	\$2,611.62	54.50%	\$1,188.29	\$1,188.29
1	2533-6W	Open Leg Bench - 6' with Hardwood Top	239	No color Selected	\$1,368.82	54,50%	\$618.26	\$618.26
2	223A	Work Bench Drawer	57	No color Solected	\$236.38	54.50%	\$107.55	\$215.10
1	SEI2-003	1ST VG/IG SHLVNG CONFIGURATION STRUCTURAL CALCS & PE STAMP	0	Non Painl Ilem	\$760.00	,00%	\$750.00	\$750.00
1	SEIZ-004	EA ADD'L VG/IG SHELVING CONFIG STRUCTURAL CALCS & PE STAMP	0	Non Paint Item	\$125.00	.00%	\$125.00	\$126.00
1	SEIZ-005	EACH GEN IV MEZZ&STAIR SYSTEM STRUCTURAL CALCS & PE STAMP	0	Non Paint Item	\$1,250.00	.00%	\$1,250.00	\$1,250.00
1	SEIZ-011	CALC DWGS FOR SPECIFIC DETAILS STRUCTURAL CALCS & PE STAMP	ō	Non Paint Iləm	\$625.00	,00%	\$625.00	\$625.00
<u>a</u> ti	NICES NO.		76-6067	C - Loyer L	ovel Shelving		tor	<u>PAR D</u> AN
10	Group 2 665-78	VG Shelf Unit - Open Starter 7H x 2D x 3W • w/7 Shelves		No color Selected		54.50%	\$168.73	\$1,687.30
4	605-7A	VG Shelf Unit - Öpen Add On 7H x 2D x 3W - w/7 Shelves		No color Selecled	\$311.40	54,50%	\$141.69	\$566.76
-4	7600-2	VG Back Panol Assy 36x84 34-7/16" Wide	-84	Standard Smooth Reflective White	\$67,62	54,50%	-\$30.72	-\$122,88
2	10070635	VG Rack - Light Duty Starter 3 x 6 x 7 High	348	No color Selected	\$894.55	54.50%	\$407.02	\$B14.04
2	1007063A	VG Rack - Light Duty Add On 3 x 8 x 7 High	305	No color Selected	\$777.08	54.60%	\$353.57	\$707.14
6	4231VNS	VG 4Drw/6Shell 7x2x3 Closed Starter, 4.5" & 6" Drw		No color Selected	\$1,566.88	54,60%	\$712.93	\$4,277,58
10	4231VNA	VG 4Drw/5Shelf 7x2x3 Closed Add-On,4.5" & 6" Drw		No color Selected	\$1,469.22	54.50%	\$668.50	\$6,685.00
-8	7580-2	VG Back Panel Assy 36x84 34-7/16" Wide	-169	Slandard Smooth	\$67.52	54,50%	-\$30.72	-\$245.76

ł

FOIA Requested Record #J-13-0033 Released by National Guard Bureau Page 5 of 12 1

Date: 3/1/2012 10:00:60 Quote CS65460, Rev. 1 Quote Date: 3/1/2012

Py 6 of Expiration Date: 3/31/2012

				Rellective White				
32	4184F15	Mod Drw Divider Set	195	No color Selected	\$53.27	54.50%	\$24.24	\$775.68
32	4185F20	Mod Diw Divider Sol	263	No color Selected	\$71.12	54.50%	\$32.36	\$1,035.52
16	18035	Shelving Door & Frame Pack 36" x 84-1/8"		No color Selected	\$428.87	64.50%	\$195.14	\$3,122.24

List Price Total: \$133,627.72

Net Prico Totai: \$62,298.24

Miscellaneous	• •
	A
Installation Charges	\$14,500.00
WI. Lbs/Freight Charges - Estimated	\$1,974.00
Total Miso Charges:	\$16,474.00
Quote Total:	\$78,772.24
Total Weight:	28534 lbs

Note: Shaded lines denote commercial pricing. Leadtime:

Notos

GS-27F-5057C FOB Origin Prepay and Add from Talamy, PA 18086 "IF QUOTE BECOMES AN ORDER, THE GOVERNMENT MUST SUBMIT PURCHASE ORDER DIRECTLY TO EQUIPTO" "IF THIS QUOTE BECOMES AN ORDER PLEASE LIST THE INSTALLATION FEE AS A SEPARATE LINE ITEM ON YOUR PURCHASE ORDER" NOTE: (20) //936FRC optional stair riser cover if requested or required.

Carrier Freight Terms Prepay/Add (FOB Origin) Special Shipping Instructions

*All end panels and back panels on Closed Shelving Units will be Smooth Reflective White regardless of the color you choose for the unit. If you would like your panels painted a color other than white you must request this change.

*To assure accuracy and timely processing of an order, the Quote number must be referenced on the PO.

Draft Quotes are to be used for ostimated pricing only. For a valid quote, please contact inside Sales Support or your Sales Rep before submitting an order.

Acceptance of Quotation and Purchase Order is subject to Credit Approval.

This quote is valid 30 days from the Quote Date.

GSA Contract No.; GS-27F-5057C Schodule No. 71 III SIN 71-310 Maximum Order: \$100,000.00/Minimum Order: \$100.00 Contract Expires: 3/31/2016 Price Effective: 10/1/2010 Delivery Timo: 21-45 days ARO Schedule No. 71 I SIN 711-7 Description: Mobile Alsle Maximum Order: \$100,000.00/Minimum Order: \$100.00 Contract Expires: 3/31/2015 Price Effective: 10/1/2010 Dolivery time: 21-45 days ARO Date: 3/1/2012 16:00:50 Quole CS65466, Rev. 1 Quole Date: 3/1/2012

SIN 711-95 Description: Office Furniture Installation Services Maximum Order: \$500/Minimum Order: \$100.00

í

Business Size: Small Business Payment Terms: Not 30 Days CAGE Code: 31RJ2 DUNS No.: 056607708 TIN: 25-183/347 Geographic Coverage: 48 Contiguous US and WDC Government Commercial Credit Card is accepted payment Payment Remittance Address: Consolidated Storage Companies, Inc. C/O Wells Fargo Business Credit PO Box 202056 Dallas, TX 75320-2056 ACH Information: Wells Fargo Bank, N.A. San Francisco, CA Routing (ABA) #:121000248 Account #: 4121418198

ł

This proposal is based upon current contract pricing and any modifications in effect at this time. In addition, the quote may include installation as a separate line item, which is not contract-covered. Products will be involce at time of shipment, installation will be billed after installation is completed.

Installation fees must be listed as a separate line item on all Purchase Ordors,

If there are any non-contract items included in this quote, they will be grouped separately. All contract terms and conditions will apply.

Dato: 3/1/2012 16:00:50 Quoto C\$65466, Rov. 1 Quote Date: 3/1/2012

Pg 8 of Expiration Date: 3/31/2012



i

Consolidated Storage Companies, Inc.

Standard Terms and Conditions

Order Pricing and Changes:

Order Prieing

Commercial List Prices are published and can be obtained online at EQUIPTO's website: www.equipto.com Commercial List Prices are guoted in US Dollars and are subject to change without notice. CSCI (EQUIPTO/Adapto) reserves the right, at any time, to pass on any surcharges or impose purchase restrictions or limits.

Order Deposits

CSCI (EQUIPTO/Adapto) may require customers to place up to a 20% deposit for large orders.

All sales are FOB Origin (Talemy, PA). Pricing is valid for (30) days from the date of the quote. Orders must ship within (60) days from receipt of order or CSCI (EQUIPTO/Adapto) reserves the right to apply a price escalation and/or commodily surcharge to cover any additional costs incurred as a result of an order delay. If our quotation is rendered to any buyer located in a state where the soller is required to pay a sales, use or occupational tex, that said tex will be added to the price and rendered as part of the involced price. The possession of this quotation does not constitute an offer to sell. A "minimum order value of \$250.00 List Price, plus shipping is required.

Orders less than \$250.00 List Price will be subject to an additional \$25.00 net processing fee.

Carrier Surcharges

Transportation corriers may impose surcharges that can very by carrier and may change at the carrier's discretion. CSCI (EQUIPTO/Adapte) will pass on these transportation surcharges to the customer as they are applied.

Order Changes

No changes to an order will be permitted ence a Customer Purchase Order has been acknowledged, without prior written approval from CSCI (EQUIPTO/Adapto). Ship dates will be established within (2) Business Days after order only.

Changes and Charges may apply to the following circumstances:

- a. Any change to a scheduled ship date will require a re-quote of any assessed commodity surcharge. The assessed commodity surcharge will be the rate in effect at the time of actual month shipped.
- b, Order changes will be permitted willin (7) Business Days from the date of order acknowledgment. Any order change requests after (7) Business
- Days may be subject to additional charges and fees. C. Cancellation requests beyond the (7) Business Days from date of order acknowledgement will be subject to a minimum 50% or more, cancellation charge based on the not value of the order.
- d, Color Chango requests may be made within the permitted (7) Business Days from date of order acknowledgement. Beyond (7) Business Days is
- d. Color Change requests may be made within the permitted (7) Business Days from date of order acknowledgement. Beyond (7) Business Days is subject to added charges and fees.
 e. Additions or delations, including specification changes or reconfigurations of products on order, will be subject to associated englagering time, installation modifications, parts list revisions, and incremental freight. No changes will be permitted without a new Purchase Order indicating a new ship date, and applicable change order charges.
 f. All changes will be billed at the following rates: Additional parts quoted will be billed at current List Pricing and Commodity Surcharge level in effect at the time of change. Discounts will be applied at the original discount level for changes made prior to shipment, and changes after shipment will be quoted at the standard distributor discount, regardless of the discount on the original job. Deteilon of parts will be subject to a minimum 60% cancellation change, depending on the stage of production. If contracted volume (contract volue) is less, discount levels may be adjusted. Englagering the billed of the billed of \$200 permitted without to be billed of the stage of production. If contracted volume (contract volue) is less, discount levels may be adjusted. Englagering the parts of the billed of the billed of \$200 permitted without to the order of the stage of production.
- source will be billed at \$80.00/hour, installation will be billed based upon change order requirements. 9. If the equipment has been built and the order is placed on Hold, the purchasor is responsible for taking scheduled delivery of product and obtaining required storage for lite product.

Engineering Changes

Addilional angineering charges (Hourly Rates) may apply to customer changes that are requested after an order has been accepted and processed by CSCI (EQUIPTO/Adapto).

Roturns and Rostocking Charges

Reference and restore the solution of the solu management approval.

Contact Information: Quality Care

Phone - 1-800-323-0801 and onter # 1

Email - quality@cscl-usa.com

Damaged or Lost Shipments

All CSCI (EQUIPTO/Adapto) products are packaged in accordance with common carrier requirements, and claims are to be processed in accordance with 'FOB Origin terms, it is the responsibility of the customer to immediately inspect ell incoming CSCI (EQUIPTO/Adapto) shipments. Any damaged or missing components must be noted on the bill of latiting prior to acceptance of the shipmont. (Noto: This is also noted on package/conton warning labelst) The conter has the right to Inspect and roluse any claim.

POB Origin Delinition: Title pessos to customer at time of shipment, customer owns ell goods in transit and hios all freight claims. Seller peys all freight charges and any overage charges. Any overage charges will be hilled back to the customer.

Date: 3/1/2012 16:00:50 Quote CS05-166, Rev. 1 Quoto Dato: 3/1/2012

Pggol Explicition Date: 3/31/2012

> ĺ Ĭ.

Concepted Damage Claim

Customers must open and inspect all received product within (2) weeks after receipt of product. Claims must be filed by contacting CSCI (EQUIPTO/Adapto) to report all concealed damage claims or missing parts. Contact Information: Quality Care

Phone - 1-800-323-0801 and enter // 1 Email - guality@cscl-usn.com

Visible Damage Claim

Per f'OB Origin Terms, customer must note visible damage upon receipt of goods and has (9) months to file a claim with the carrier. CSCI (EQUIPTO/Adapto) is willing to assist and help customors for their visible claims processing,

Terms and Billing Options

Payment Yorms

Stondard payment forms for customers with approved credit are Net 30 days from date of Invoice. Orders submitted without approved credit will require a 'Cash In Advance" payment prior to an order being accepted and processed. In addition, major Credit Cards (American Expross, Master Card, Visa) are accepted as a form of payment.

Crodit Card Purchases and Transacilous

- e. All payments made with a Credit Card "prior" to the standard Net 30 day payment terms will be charged a processing fee equal to 1.5% of the total a. All payments made with a Credit Cord "prior" to the standard wer so day payment terms will be charged a processing tee equal to 1,5% of the terms of a processing tee equal to 1,5% of the terms of a processing tee equal to 1,5% of the terms of a processing tee equal to 1,5% of the terms of a processing tee equal to 1,5% of the terms of a processing tee equal to 1,5% of total b. Credit Card orders below \$100,00 net will be charged a flat processing fee of \$3,00 in addition to a \$25,00 minimum order charge.
 b. Credit Card orders below \$100,00 net will be charged a flat processing fee of \$3,00 in addition to a \$25,00 minimum order charge.
 c. All payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard Not 30 day payment terms will be charged a processing fee equal to minimum of 3% of total payments made with a Credit Card "after" the standard payment terms will be charged a processing fee equal terms with terms with terms of t
- involce amouni.
- a. All additional Cradit Card processing fees will be automatically applied during Credit Card processing, and will appear on order involces.
 b. When an order has been charged to a credit card and then a customer cancellation is accepted, the credit card will be charged the processing fee plus a minimum \$25.00 cancellation charge.

Returned Checks

CSCI (EQUIPTO/Adapto) will charge \$100.00 to a customer account for returned checks due to insufficient funds.

"Lato Paymont Foos

A jate payment for equal to 1.5% will be applied to any outstanding invoices that are unpaid after 45 day terms. This fee will be colculated and applied monthly to any outstanding unpaid involces,

Note: Any additional collection costs incurred by EQUIPTO due to past due collections efforts will be charged back to the customer.

International Orders

CSCI (EQUIPTO/Adapto) is only responsible for packaging, shipping or facilitating paperwork for shipments with the contiguous (48) states. In the event that CSCI (EQUIPTO/Adapto) is asked to provide documents and/or packaging suitable for container shipments, o minimum of 20% surcharge will be applied on the total order Net value and added to the order. The customer is responsible for inspecting and reporting any missing, incorrect or domaged items at the port, prior to expert. Any missing, incorrect or domaged items the fullified after the product has left the contiguous (48) states will be the sole responsibility of the customer. In addition, all replacement costs, which may include additional material, labor, transportation costs, fass, otc., will be the responsibility of the customer. CSCI (EQUIPTO/Adapto) assumes no llability for the usage and damagos of the product shipped outside the contiguous (48) states. All warranties are immediately void for any CSCI (EQUIPTO/Adapto) products that have been transported, installed or utilized outside the contiguous (48) states.

Paint Color Selections:

Consolidated Storage Companies, Inc. (EQUIPTO/Adapto) offers (10) Standard and (21) Premium point colors as indicated below:

Standard Colors; No Additional Chargel

- a. Texlured: Black, Chorry Red, Regal Blue, Dove Gray, Evergreen, and Pully
- b. Smooth: Reflective While, Office Gray, and Mirror Silver (Wire Shelves Only)

Premium Paint Colors: 20% Charge Added to Net Price of Product Onlyi

- e. Textured: Warm White, Bright Yollow, Light Blue, Slate Blue, Olive Green, Olfice Tan, Olfice grey and Sunset Orange b. Smooth: Metallic Silver, Black, Cherry Red, Dove Grey, Evergreen, Putly, Regel Blue, Warm White, Bright Yollow, Light Blue, Slate Alue, Olive Green, Office Ton, and Sunsel Orange

Custom Colors: 25% Charge Added to Net Price of Product Only!

Note: For all Custom Colors, a point chip is required from the customer prior to accoptance of purchase order. Minimum Charge for Premium and Custom Paint Colors Is \$100.00

Warrantios

CSCI (EQUIPTO/Adapto) Limited Lifetime Warrenty is valid for all products shipped within the contiguous (40) states. All warrenties are vold if product has been transported, installed or utilized in any way outside the contiguous (48) states. Please refer to the CSCI (EQUIPTO/Adapto) Limited Lifetime Warrenty at <u>wave-equipto.com</u> for complete and current warrenty definition and details.

Controlling Law and Venue

The provisions of the Uniform Commercial Code, as adopted in Pennsylvania, shall apply (except as expressly modified hereby) with no application of the United Nations Convention on contracts for the International sale of goods. All transactions shall be governed by the laws of the State of Pennsylvania: excluding conflict of rules and venue shall be in Northempton County, State of Pennsylvania.

Elfective Date: April 1, 2010 Revision A

Pages (10 - 12) have been withheld in their entirety pursuant to 5 U.S.C. § 552 (b)(4)

(3 Pages)

(Engineering Designs)

It is unreasonable to segregate any portions within this record for release.