

# Office of Small Business Programs

What is the National Guard Bureau  
Office of Small Business Programs?



# Office of Small Business Programs

The National Guard is a non-Federal organization reporting to the Governor through The Adjutant General (TAG) in each State and Territory

Founded December 13, 1636 by order of the General Counsel of Massachusetts

The National Guard Bureau (NGB) is a Federal Activity within the Department Of Defense (DOD)

Established to be a Liaison between the DOD and the individual State Militia Units (National Guards)

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- The National Guard Bureau Mission is to ensure Ready, Reliable, Essential and Available reserve components in support of the Active Army and the Active Air Force
- To do that we spend Federal dollars through contracts

# Guidance

- NGB observes all Federal, DOD and Army contracting statutes, policies and regulations.
  - Federal Acquisition Regulation (FAR)
  - Defense FAR Supplement
  - Army FAR Supplement
- Competition in Contracting Act
- Small Business Act Requirements

# Office of Small Business Programs

NGB has 147 Federal buying offices located in each State, the District of Columbia and the Territories of Guam, Puerto Rico and the Virgin Islands.

- **54 United States Property and Fiscal Officer Contracting Offices**
- **NGB National Capital Region Support Office**
- **92 Air National Guard Buying Offices**

**The National Guard has a designated Small Business Specialist in each State and Territory.**

# National Guard and National Guard Bureau Difference

## National Guard

- Non-Federal
- Uses State Rules
- Federal Socioeconomic Rules Do Not Apply

## National Guard Bureau

- Federal
- Uses FAR/Supplements
- Federal Socioeconomic Rules Apply

# Socio-Economic Goals

NGB has some of the highest Small Business Program Goals:

- 70% Small Business (Prime)
- 20% Small Disadvantaged
- 9.0% Service Disable Veteran Owned
- 15.50% Woman Owned
- 7.0% HUBZone

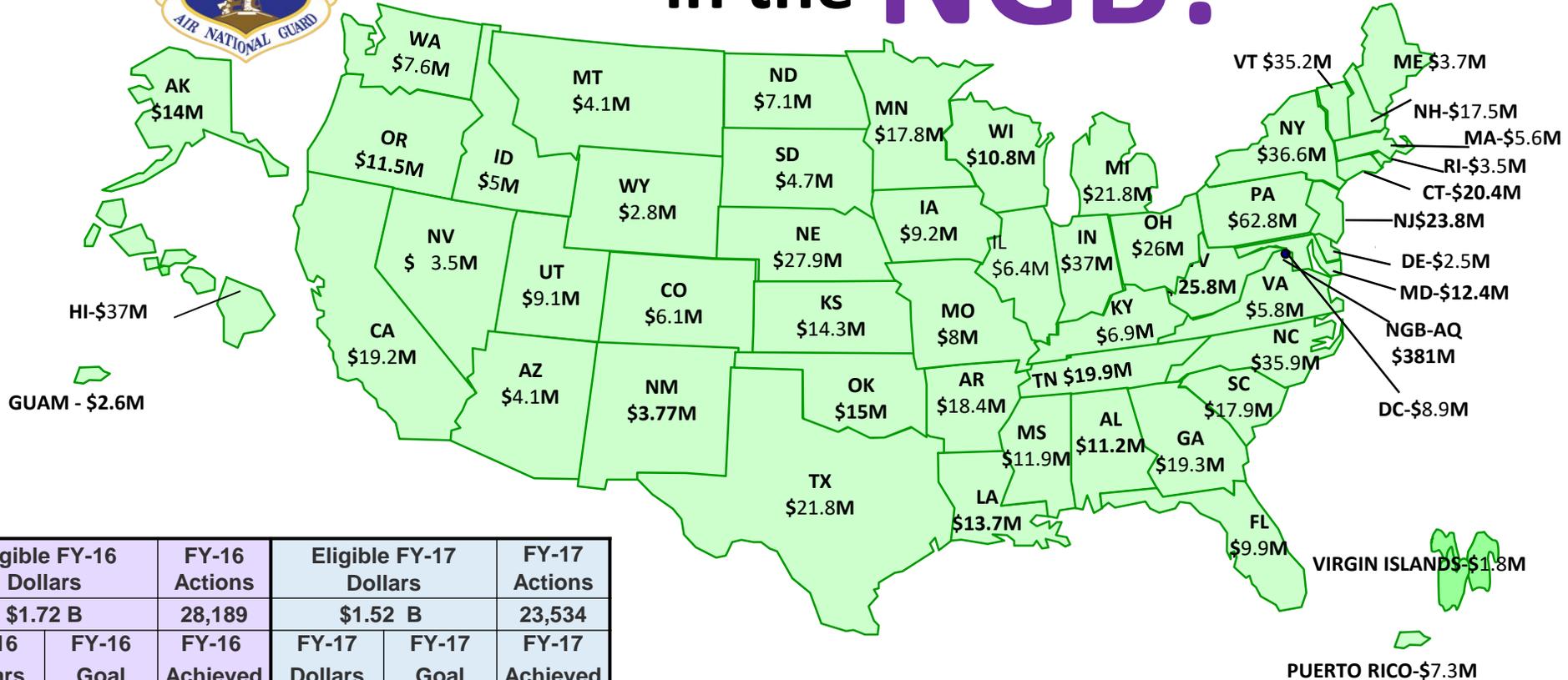
In FY17 the National Guard

- Exceeded all small business goals
- Awarded \$1.52 Billion in Small Business Contracts

# FY17 National Guard Small Business Program Set-Asides

Type of Set Aside	Dollars Obligated	Actions
8(A) SOLE SOURCE	\$ 143,200,282.38	1178
8A COMPETED	\$ 119,663,725.43	196
ECONOMICALLY DISADVANTAGED WOMEN OWNED SMALL BUSINESS	\$ 1,330,766.41	9
ECONOMICALLY DISADVANTAGED WOMEN OWNED SMALL BUSINESS SOLE SOURCE	\$ 154,104.00	2
HUBZONE SET-ASIDE	\$ 31,148,557.71	124
HUBZONE SOLE SOURCE	\$ 760,810.27	14
SDVOSB SOLE SOURCE	\$ 691,785.04	12
SERVICE DISABLED VETERAN OWNED SMALL BUSINESS SET-ASIDE	\$ 24,003,755.60	201
SMALL BUSINESS SET ASIDE - PARTIAL	\$ 432,252.23	24
SMALL BUSINESS SET ASIDE - TOTAL	\$ 555,291,570.05	9305
WOMEN OWNED SMALL BUSINESS	\$ 12,827,677.52	169
WOMEN OWNED SMALL BUSINESS SOLE SOURCE	\$ 253,514.40	12

# Small Business is Big Business in the NGB!



	Eligible FY-16 Dollars		FY-16 Actions	Eligible FY-17 Dollars		FY-17 Actions
	FY-16 Dollars	FY-16 Goal	FY-16 Achieved	FY-17 Dollars	FY-17 Goal	FY-17 Achieved
SB	\$1.18 B	63.00%	69.50%	\$1181.1 M	63.00%	78.11%
SDB	\$643.01 M	23.00%	37.92%	\$602.5 M	23.00%	39.85%
SDVOSB	\$263.36 M	10.00%	15.53%	\$208.97 M	10.00%	13.82%
WOSB	\$292.07 M	14.00%	17.22%	\$324.66 M	14.00%	21.47%
HUBZone	\$127.75 M	7.50%	7.53%	\$94.17 M	7.50%	6.23%

**FY17 Achievements**  
**\$1.52B / 78.11% of our dollars**  
**to small business**

Source: FPDS-NG for 1Oct2016 to 30Sep2017, for total dollars Awarded to small businesses for each state/territory

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**<http://www.nationalguard.mil/Leadership/Joint-Staff/Special-Staff/Small-Business-Programs/>**