

NAICS Category (Description)	Total Actions	% Total Actions	Total Dollars
54 (PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES)	2,238	10.6051%	\$454,991,354.81
23 (CONSTRUCTION)	1,994	9.4489%	\$373,738,199.57
33 (MANUFACTURING (METALS, MACHINERY, COMPUTER, ELECTRONICS ELECTRICAL TRANSPORTATION EQUIPMENT, FURNITURE, MISCELLANEOUS))	5,752	27.2568%	\$230,860,489.52
56 (ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES)	1,101	5.2173%	\$94,241,016.88
62 (HEALTH CARE AND SOCIAL ASSISTANCE)	741	3.5113%	\$66,742,999.86
72 (ACCOMMODATION AND FOOD SERVICES)	4,370	20.7080%	\$59,963,585.73
61 (EDUCATIONAL SERVICES)	311	1.4737%	\$48,960,589.41
51 (INFORMATION)	994	4.7102%	\$48,914,196.90
31 (MANUFACTURING (FOOD, TEXTILE, APPAREL, LEATHER))	1,104	5.2315%	\$31,034,265.55
48 (TRANSPORTATION)	146	0.6918%	\$22,276,519.39
49 (POSTAL SERVICE, COURIER/MESSANGER, WAREHOUSING)	19	0.0900%	\$14,828,479.70
53 (REAL ESTATE AND RENTAL AND LEASING)	298	1.4121%	\$11,957,442.83
81 (OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION))	509	2.4120%	\$11,162,684.66
32 (MANUFACTURING (PAPER, PRINTING, PETROLEUM, COAL, CHEMICAL, PLASTICS, RUBBER, NONMETALIC MINERAL))	597	2.8290%	\$11,057,500.25
44 (RETAIL TRADE (MOTOR VEHICLE, FURNITURE, ELECTRONICS, BUILDING MATERIAL, FOOD, HEALTH, GASOLINE, CLOTHING))	297	1.4074%	\$8,021,699.67
42 (WHOLESALE TRADE)	422	1.9997%	\$7,927,393.01
71 (ARTS, ENTERTAINMENT, AND RECREATION)	74	0.3507%	\$2,577,556.02
22 (UTILITIES)	30	0.1422%	\$2,075,891.55
92 (PUBLIC ADMINISTRATION)	37	0.1753%	\$1,527,239.96
21 (MINING, QUARRYING, AND OIL AND GAS EXTRACTION)	20	0.0948%	\$531,756.62
45 (RETAIL TRADE (SPORTING GOODS GENERAL MERCHANDISE, MISCELLANEOUS))	31	0.1469%	\$384,057.76
11 (AGRICULTURE, FORESTRY, FISHING AND HUNTING)	10	0.0474%	\$350,245.83
52 (FINANCE AND INSURANCE)	4	0.0190%	\$71,951.73
NO NAICS CATEGORY SPECIFIED	4	0.0190%	\$41,099.30
Total	21,103	100.0000%	\$1,504,238,216.51



- * Check Federal Business Opportunities (<https://www.fbo.gov/>) for all National Guard opportunities
- * Visit our website to view FY16-FY20 Opportunity Forecast
<http://www.nationalguard.mil/Leadership/JointStaff/SpecialStaff/SmallBusinessPrograms.aspx>
- * For assistance email our NGB Office of Small Business Programs at ngb.osbo@mail.mil