



NATIONAL GUARD BUREAU
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ARLINGTON, VA 22204-1373

Thank you for your interest in doing business with the National Guard Bureau (NGB). We have put together some information we hope will benefit you in your marketing efforts.

Our Contracting Office Directory gives contact information for all our 147 buying locations. The first buying office shown in the Directory places contracts to satisfy NGB requirements in the National Capital Region. The remainder of the Directory groups buying offices by the State in which they are located. The States are then arranged alphabetically. We have organized the Directory in this way to help you market an individual State, a particular Region, or everyone, if you choose. We hope this information and organization works for you.

We have also included contact information for the Directors of Small Business Programs in the other Major Commands within the Army. They do in their Commands what this office does within NGB.

The list of websites are internet locations we feel provide important information or guidance to small businesses. The NGB site - <http://www.nationalguard.mil/jointstaff/zc/sbp/> includes links to the most current version of the Federal Acquisition Regulation and its supplements, the System for Acquisition Management, (SAM)

We post our solicitations at FedBizOps and E-Buy.

We added, too, a short article on what a company can expect when doing business with the Federal Government. We believe it's well written and hope you find it to be of value.

Let us know if we can provide any further assistance. Our Director for Small Business Programs is Ms. Elizabeth Westerburg. Thanks for your interest in the National Guard Bureau.

A handwritten signature in black ink that reads "Elizabeth Westerburg".

ELIZABETH WESTERBURG
Director, Office of
Small Business Programs
National Guard Bureau